

FINANCIAL HIGHLIGHTS

Third Quarter Ended January 1, 2023



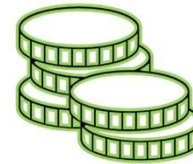
Product Sales
\$21.6M
5.0% *Prior Year Variance*



361K
Transactions
\$59.82
Average Ticket Size



Gross Profit
\$10.4M
18.9% *Prior Year Variance*



Net Income
\$4.8M
21.5% *Prior Year Variance*

Gross profit does not account for expenses beyond the cost of goods sold; while net income accounts for all expenses incurred, such as salaries, depreciation, and rent.

SALES BY PRODUCT

Third Quarter Ended January 1, 2023

